

## Message Text

UNCLASSIFIED

PAGE 01 BEIRUT 06161 141456Z

47

ACTION NEA-09

INFO OCT-01 ISO-00 EB-07 /017 W  
----- 012074

P R 141426Z MAY 75  
FM AMEMBASSY BEIRUT  
TO USDOC WASHDC PRIORITY  
INFO SECSTATE WASHDC 4321  
AMEMBASSY DAMASCUS

UNCLAS BEIRUT 6161

USDOC FOR JULIAN HAMMOND SAD/OIM/BIC

E.O. 11652: N/A

TAGS: BXPSY

SUBJECT: DAMASNUS INTERNATIONAL FAIR FY 76

REF: HAMMOND/KIRCHSCHLAGER TELCON MAY 13, 1975

1. FOLLOWING COMMERCIAL CABLE SENT TO FOCO INTERNATIONAL NEW YORK  
MAY FOURTEENTH FROM DIRECTOR U.S. EXHIBITION DAMASCUS INTL FAIR QUOTE

:

ATTENTION ELIO JOSEPH THIS CABLE SERVES AS LETTER OF INTENT AND  
OFFICIALLY CONFIRMS YOUR COMPANY AS SUCCESSFUL BIDDER ON CONSTRUCTION  
CONTRACT INVOLVING THREE U.S. DEPARTMENT OF COMMERCE EXHIBITIONS  
COMMENCING IN DAMASCUS JULY 25, 1975, JIDDA OCTOBER 25, 1975 AND  
TEHRAN OCTOBER 31, 1975.

TOTAL AWARD VALUED AT U.S. DOLLARS 210.500, TWO HUNDRED TEN THOUSAND  
FIVE HUNDRED. PAYMENT SCHEDULE FOR EACH EVENT DETAILED IN BASIC  
CONTRACT.

ORIGINAL CONTRACT AND FIVE COPIES SIGNED BY DIRECTOR, U.S.  
EXHIBITION BEING SENT REGISTERED AIR POUCH TO JULIAN HAMMOND  
IN TWO EVEELOPES TODAY. ALL MUST BE RETURNED REGISTERED AIR POUCH  
TO DAMASCUS FOR SIGNATURE CONTRACTING OFFICER.

3. WHEN RETURNING CONTRACTS REQUEST YOU INCLUDE FOCO INVOICE  
FOR INITIAL DAMASCUS PAYMENT IN AMOUNT OF U.S. DOLLARS 16,650  
SIXTEEN THOUSAND SIX HUNDRED FIFTY. ALSO IMPERATIVE FOCO APPEND  
TO EACH CONTRACT UNIT COST SCHEDULE WHICH IS INTEGRAL PART OF  
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DOCUEMENT.

4. FYI FAIR PROCUREMENT IN FULL SWING WITH 115 KITS DELIVERED  
TO U.S. FIRMS WITH REGIONAL OFFICES IDENTIFIED AS THOSE MOST LIKELY  
TO HAVE INTEREST DAMASCUS FAIR. MAY 13 AMBASSADOR MURPHY HELD  
RESCHEDULED MEETING 40 MEMBERS U.S. BUSINESS COMMUNITY AT EMBASSY  
BEIRUT.  
GODLEY

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 14 MAY 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975BEIRUT06161  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750169-0400  
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**Office:** ACTION NEA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Previous Handling Restrictions:** n/a  
**Reference:** 75 3, 75 1975  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** SmithRJ  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 24 JUL 2003  
**Review Event:**  
**Review Exemptions:** n/a  
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**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** DAMASNUS INTERNATIONAL FAIR FY 76  
**TAGS:** BEXP, SY  
**To:** COM  
**Type:** TE  
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